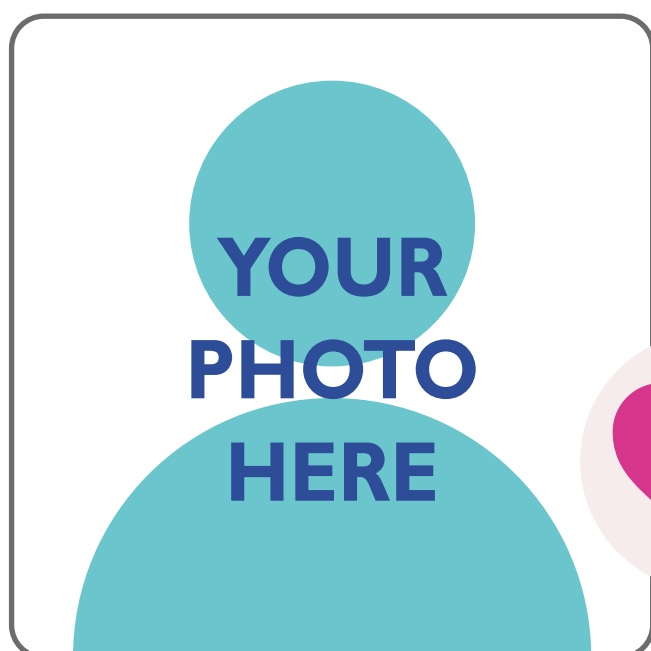




BRENDA THURNESS
Sales Manager
Joined Bankers in 1988

About Me

- Develop a relationship with sales partners and assist with their sales efforts
- Understand the representatives' market/customer base and generate appropriate selling ideas
- Help create new ways of selling to different customers
- Promote new items to the sales partners and how they could sell these items
- Mentor sales representative on systems, policies and procedures to ensure business is transacted in an effective and profitable manner
- Coordinate quotes and product research as requested by sales representatives
- Your "go to" person



It's a Match!

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Bankers Advertising is the best companion to help you grow your business. We believe everything works better when working together. We share ideas and resources to help our partners be successful and truly love what they do. Bankers Advertising has over 125 years of family ownership and financial stability. We are big enough to provide the best full service support you expect and deserve.

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